

SIDDHARTH DASGUPTA

New York, NY | (332) 258 5786 | Siddharth.Dasgupta@columbia.edu | [LinkedIn](#) | [Website](#)

SUMMARY

Highly accomplished sustainability and environmental policy professional with over 15 years in climate change mitigation, circularity, sustainable investing, developing market-based approaches and proven track record in designing and implementing multimillion-dollar development projects across Asia, Sub-Saharan Africa, and Europe. Exceptionally skilled in stakeholder engagement, feasibility & impact studies, strategic procurement, and demonstrated leadership in forging partnerships to build resilient, zero-carbon cities and communities.

PROFESSIONAL EXPERIENCE

Bezos Earth Fund

Washington, D.C.

Senior Program and Partnerships Lead

Aug 2023 – Present

- Led diligence on \$50M+ grants for innovative technologies driving global energy transition and climate goals.
- Crafted tailored proposals to secure partnerships with GEAPP, IRENA, WEC, amongst other research institutions.
- Provided thought leadership on linking energy access, growth, and emissions reductions to shape fund's strategy.
- Represented foundation at high-level events to build partnerships and advance climate agenda.
- Designed blended finance vehicle with DFIs to catalyze \$500M for Southeast Asia renewables.

Ernst & Young LLP.

New Delhi

Associate Director (Senior Manager)

Sep 2015 – Aug 2022

- Led the development of multiple grant-making strategies for Decarbonization Pathways, and green energy resulting in the successful distribution of \$10 million in grants across Europe, Middle East, India, and Africa.
- Successfully coordinated the implementation of a \$50 million renewable energy project in sub-Saharan Africa and South Asia which resulted in an increase in access to clean energy for over 1 million people.
- Conducted extensive background research on energy innovation and climate mitigation, resulting in the identification of several key areas for investment and action.
- Coordinated with key stakeholders in the government and public sector in India to develop a policy framework for the adoption of electric vehicles, resulting in a 20% reduction in carbon emissions from the transportation sector.
- Worked closely with the World Bank to develop a \$100 million program to support the adoption of sustainable agriculture practices in South Asia, resulting in increased food security and reduced greenhouse gas emissions.
- Successfully managed a team of 10 consultants on a government reform project in India, resulting in improved efficiency and transparency in the public sector.
- Successfully negotiated a \$50 million loan agreement (tied fund) between the UK government and a major international development bank to support the development of a clean energy project in South Asia.
- Coordinated with key stakeholders in the energy sector in India to develop a policy framework for the adoption of renewable energy, resulting in a 30% increase in renewable energy capacity in the country.
- Designed and executed a training program on public procurement for officials from 50 Asian countries in Kazakhstan, driving efficiency and reducing corruption.
- Led the development of a national disaster risk management strategy in Bangladesh, resulting in improved resilience and preparedness for natural disasters.
- Developed and implemented a stakeholder engagement strategy for the national ID project in Indonesia, resulting in improved community relations and successful project delivery.
- Successfully managed a team of 15 consultants on a government reform project on improving digital infrastructure project in the Caribbean, resulting in improved service delivery, and increased public trust in the government.
- Coordinated the development of a national biodiversity strategy in Southeast Asia, resulting in improved conservation and sustainable use of biodiversity resources.
- Conducted a study on EVs and charging infrastructure for the Ministry of Power, India, informing policy.
- Conducted e-mobility market assessments in India and analyzed renewable energy models in Botswana/Namibia.
- Evaluated decarbonization potential of Bangladesh textile sector and prepared low-emission transport sectoral guide.
- Showcased key efforts for successful rooftop solar in India, highlighting international takeaways.
- Implemented supplier diversity program in India, increasing number of diverse suppliers.
- Designed and executed a training program on public procurement for officials from 50 Asian countries in Kazakhstan, driving efficiency and reducing corruption.

Foreign & Commonwealth Office of the UK

Regional Procurement Manager – South Asia and Afghanistan

New Delhi, India

Dec 2014 – Sep 2015

- Co-led Procurement Hub in New Delhi, managed 6 professionals, procured goods/services/works for FCO.
- Developed regional procurement strategy, provided transactional procurement support to stakeholders.
- Skilled in procurement procedures, policies, commercial issues, e-procurement, P2P initiatives, category management.
- Played key role in Procurement Transformation process and delivered on Commercial Strategy.

Department for International Development of the UK

Procurement Specialist

New Delhi, India

Jan 2011 – Nov 2014

- Delivered £12.4M in total savings as part of a procurement hub in India responsible for contract management lifecycle for DFID in South Asia, Middle East, and Africa, estimated at £70M.
- Managed contracts worth up to £5M, including bid evaluations, negotiations, and post-contract monitoring.
- Ensured compliance with procurement directives, framework agreements, and supplier management practices.
- Fostered strong relationships with key stakeholders and drove strategic procurement initiatives to deliver savings, added value, and improved value for money.
- Demonstrated expertise in contract management, compliance, and relationship building, leading to improved performance and results in procurement efforts across government agencies.

Global Procurement Consultants Limited

Procurement Specialist

New Delhi, India

June 2009 – Dec 2010

- Conducted procurement study in West Bengal for The World Bank, resulting in Capacity Assessment and Management Plan.
- Executed two Independent Procurement Reviews for World Bank-funded CDD projects in Indian states of Maharashtra and Tamil Nadu.
- Conducted Post Procurement Review for World Bank's India, covering various sectors and states.

The World Bank

Commercial Analyst

New Delhi, India

Feb 2009 – Jun 2009

- Acted as Procurement Monitoring Consultant for World Bank-funded “Total War Against AIDS” project in Kenya.
- Provided consulting services for Post Review of Karnataka Panchayat Strengthening Project and Community Based Procurement study in Indian states of Madhya Pradesh, Tamil Nadu, and Andhra Pradesh.

EDUCATION

Columbia University

Masters in Climate and Society

New York, US

August 2023

Relevant Coursework: Climate Change Law & Policy, Climate Finance, ESG & Sustainable Investing, Disaster Risk Management, Circular Economy, ESG Reporting, Food Security & Plant Biology

Institute of Management Technology, Ghaziabad

MBA in Marketing and Operations

Uttar Pradesh, India

May 2012

Relevant Coursework: Marketing Management, Rural Marketing, Consumer Behavior, Rural and Social Impact Mark.

Uttar Pradesh Technical University

Bachelors in Electrical Engineering

Uttar Pradesh, India

August 2007

Relevant Coursework: Control Systems, Digital Signal Processing, Circuits & Electronics, Electromagnetics; Solid-State Eng.

AWARDS, MEDIA AND PUBLICATIONS

- Launched [Carbon Dialogue](#), a climate and sustainability podcast featuring industry experts and practitioners. Produced sharp, well-narrated content, achieving 25% monthly listenership growth and a feature on [BCG's](#) website.
- ‘**Spot award**’ from the World Bank for the youngest achiever in sustainable procurement.
- ‘**Most Transformative Deal of the Year**’ award for securing consulting deals on sustainability worth \$100mn.
- [Community Based Procurement – Value for Money Analysis](#), The World Bank.
- [UN mention of Community Based Procurement Study](#), The UN secretariat for publications.